Message Text

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-----151841Z 050891 /43

R 151714Z FEB 77

FM AMEMBASSY BONN

TO SECSTATE WASHDC 5652

DEPARTMENT TREASURY

INFO AMEMBASSY BERN

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

AMEMBASSY PARIS

AMEMBASSY ROME

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AMCONSUL FRANKFURT

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DEPARTMENT PASS FEDERAL RESERVE

E.O. 11652: N/A TAGS: EFIN, GW

SUBJECT: FINANCIAL DEVELOPMENTS WEEK ENDING FEBRUARY 14

1. APEL AND EMMINGER COMMENTS ON CURRENT SITUATION OF THE SNAKE:

FOLLOWING THE FEBRUARY 14 MEETING OF THE SNAKE COUNTRY FINANCE MINISTERS AND CENTRAL BANK GOVERNORS BUNDESBANK VICE PRESIDENT EMMINGER EMPHASIZED THE NECESSITY OF KEEPING THE DOLLAR RATE STABLE VIS-A-VIS THE EUROPEAN SNAKE CURRENCIES. FINANCE MINISTER APEL ADDED THAT CURRENTLY THERE IS NO REASON FOR ANY ADJUSTMENT OF RATES UNCLASSIFIED

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WITHIN THE SNAKE. APEL MAINTAINED THAT SINCE THE OCTOBER SNAKE REALIGNMENT THERE HAVE BEEN NO INTERVENTIONS WITHIN THE SNAKE. APEL WENT ON TO SAY THAT RECENT SUGGESTIONS FOR REVALUATION OF THE WORLD'S STRONG CURRENCIES (DOLLAR, YEN AND DEUTSCHEMARK) WERE UNREALISTIC AND WERE INCONSISTENT WITH RECENT COLLECTIVE EFFORTS TO ACHIEVE STABILITY. THE RESULT,

APEL STATED, WOULD BE A DEVALUATION OF OTHER OECD CURRENCIES. APEL EMPHASIZED THAT THE GOAL SHOULD BE MONETARY STABILITY AND IN THE CASE OF THE POUND AND LIRA, ECONOMIC DATA INDICATED THAT THEY WERE ALREADY UNDERVALUED AND SHOULD BE "UPGRADED".

2. FOREIGN EXCHANGE MARKET:

THE DOLLAR WEAKENED AGAINST THE DEUTSCHEMARK DURING THE PERIOD UNDER REVIEW. THE FEBRUARY 14 DOLLAR RATE WAS THE LOWEST SINCE JANUARY 14 OF THIS YEAR. THE BUNDESBANK, FOR THE FIRST TIME SINCE JANUARY 5, INTERVENED IN FAVOR OF THE DOLLAR BUT PURCHASED ONLY \$1.8 MILLION AT THE OFFICIAL FIXING. HOWEVER, BUNDESBANK INTERVENTIONS OUTSIDE THE FIXING WERE REPORTEDLY MUCH HIGHER. THE DOLLAR WEAKENING WAS ATTRIBUTED IN PART TO RECENT PROPOSALS BY LAWRENCE KLEIN TO REVALUE THE DEUTSCHEMARK. MORE RECENTLY THE WEAKENING OF THE POUND MAY ALSO HAVE CONTRIBUTED TO THE DOLLAR DECLINE SINCE THIS MAY HAVE CREATED A FLOW OF FUNDS OUT OF THE U.K. INTO THE FRG WITH THE DOLLAR USED AS THE PRIME VEHICLE CURRENCY. DURING THE REPORTING WEEK FRANKFURT SPOT AND FORWARD DOLLAR RATES DEVELOPED AS FOLLOWS:

FORWARD DOLLARS

SPOT DOLLARS (IN PCT. PER ANNUM)
OPENING FIXING CLOSING ONE-MONTH THREE-MONTH

FEB 7 2.4230 2.4239 2.4160 -O.6 -O.7 8 2.4160 2.4151 2.4115 -O.4 -O.5 UNCLASSIFIED

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9 2.4135 2.4078 2.4090 -0.4 -0.4 10 2.4035 2.4032 2.4080 -0.3 -0.5 11 2.4070 2.4049 2.4065 -0.4 -0.5 14 2.3975 2.3933 2.3940 -0.4 -0.6 15 2.3940 2.3967 N.A. N.A. N.A

3. MONEY MARKET:

THE GERMAN MONEY MARKET TIGHTENED SOMEWHAT BUT THE CALL MONEY RATE REMAINED BELOW THE 4 1/2 PERCENT LOMBARD RATE. TIGHTENING FACTORS APPEAR TO BE THE BEGINNING OF PAYMENTS FOR THE MID-FEBRUARY TAX DATE AND THE SALE OF MEDIUM-TERM NOTES BY THE FEDERAL GOVERNMENT (SEE PARAGRAPH 5). DURING THE REPORTING PERIOD FRANKFURT INTERBANK MONEY RATES DEVELOPED AS FOLLOWS:

CALL MONEY ONE-MONTH THREE-MONTH

FEB 7 4.1-4.3 4.3O 4.6O 8 4.1-4.3 4.3O 4.6O

9	4.3-4.5	4.35	4.7O
10	4.2-4.4	4.35	4.70
11	4.1-4.3	4.35	4.70
14	4.3-4.4	4.35	4.70

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4. GERMAN BANK IN DIFFICULTIES:

THE GERMAN BAU- UND BODENBANK A.G., BERLIN-FRANKFURT, IS IN FINANCIAL DIFFICULTIES. PRINCIPAL OWNERS OF THE BANK ARE THE FEDERAL REPUBLIC (67 PERCENT) AND THE STATE OF NORTHRHINE-WESTPHALIA (25 PERCENT). THE BANK IS PRINCIPALLY ENGAGED IN INTERIM FINANCING OF HOUSING CONSTRUCTION. IT HAS A CAPITAL OF ABOUT DM 100 MILLION, AND AT THE END OF 1975 ITS BUSINESS VOLUME WAS DM 5.0 BILLION. IT IS THE 22 LARGEST GERMAN COMMERCIAL BANK. THE FEDERAL GOVERNMENT ADMITTED THAT IN 1976 IT PAID

DM 175 MILLION TO THE BANK IN UNCLASSIFIED

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ORDER TO COVER THE BANK'S LOSSES. HOWEVER, ACCORDING TO SOME PRESS REPORTS, ACTUAL LOSSES OF THE BANK MAY BE MUCH HIGHER.

5. FEDERAL GOVERNMENT SOLD DM 2.0 BILLION OF MEDIUMTERM NOTES:

ON FEBRUARY 9, THE BUNDESBANK, ACTING AS AGENT OF THE FEDERAL GOVERNMENT, SOLD DM 967
MILLION OF 3-YEAR FEDERAL NOTES BY WAY OF TENDER AND DM 1,013 MILLION OF 4-YEAR NOTES. THE COUPON OF THE 3-YEAR NOTES WAS 6 PERCENT AND THAT OF THE 4-YEAR NOTES 6 1/4 PERCENT. FOR BOTH TRANCHES THE MINIMUM PRICE ESTABLISHED BY THE BUNDESBANK (99 PERCENT) WAS OVERBID. THE 3-YEAR NOTES WERE SOLD AT 99.30 (YIELD TO MATURITY 6.26 PERCENT) AND THE 4-YEAR NOTES AT 99.10 (YIELD TO MATURITY 6.51 PERCENT).

6. BUNDESBANK FOREIGN POSITION:

FROM FEBRUARY 1 THROUGH 7, THE BUNDESBANK'S FOREIGN POSITION DECLINED BY DM 0.2 BILLION FROM DM 85.3 BILLION TO DM 85.1 BILLION. THE MAJOR CAUSE OF THE DECLINE WERE SALES OF DM 150 MILLION OF MONEY MARKET PAPER TO FOREIGNERS. BOTH THE IMF POSITION AND FOREIGN EXCHANGE HOLDINGS DECLINED BY DM 10 MILLION. FOREIGN LIABILITIES INCREASED BY DM 25 MILLION.

7. BANK LIQUIDITY:

DURING THE SAME PERIOD, BANK LIQUIDITY INCREASED BY DM 2.6 BILLION. THE MAJOR FACTOR INCREASING LIQUIDITY WERE THE USUAL PAYMENTS BY PUBLIC AUTHORITIES AT THE BEGINNING OF A MONTH. THIS FORCED THE FEDERAL GOVERNMENT TO BORROW DM 2.9 BILLION FROM THE BUNDESBANK. ASSETS OF STATE GOVERNMENTS DECLINED BY DM 0.6 BILLION. IN ADDITION THE FEDERAL POST OFFICE REDUCED ITS ASSETS BY DM 1.4 BILLION. FINALLY, A DM 0.7 BILLION DECLINE IN CURRENCY IN CIRCULATION FURTHER INCREASED LIQUIUNCLASSIFIED

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DITY. OFFSETTING FACTORS INCLUDED THE ABOVE-MENTIONED DM 0.2 BILLION DECLINE IN BUNDESBANK FOREIGN RESERVES, A DM 0.4 BILLION INCREASE IN BANKS' HOLDINGS OF MINIMUM RESERVES AT THE BUNDESBANK AND SALES OF DM 0.3 BILLION OF MONEY MARKET PAPER BY THE BUNDESBANK. OTHER FACTORS

REDUCED LIQUIDITY BY DM 2.0 BILLION. BANKS USED THE INCREASE IN LIQUIDITY TO REDUCE LOMBARD BORROWINGS BY DM 2.5 BILLION TO NEAR ZERO AND REDISCOUNT BORROWINGS BY DM 0.1 BILLION TO DM 16.1 BILLION.

8. BOND MARKET:

ACCORDING TO THE FINANCIAL PRESS, THE ENTHUASTIC
REACTION TO THE FEDERAL GOVERNMENT'S RECENT 3 AND 4
YEAR NOTE SALE HAS REVIVED THE GERMAN BOND MARKET WHICH

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HAS BEEN DESCRIBED AS LETHARGIC OF LATE. PRICE MOVEMENTS WERE MIXED, HOWEVER, AS MODEST INCREASES WERE REGISTERED IN SOME MATURITIES AND IN OTHERS, PRICES WERE STABLE. ACCORDING TO THE PRESS, AVERAGE CURRENT YIELDS ON DOMESTIC BONDS BROKEN OUT BY REMAINING

MATURITY ARE AS FOLLOWS:

REMAINING MATURITY
(YEARS) 1 3 5 7 9 10

YIELD TO MATURITY
FEB 13 5.10 6.40 6.85 7.10 7.20 7.30
FEB 6 5.10 6.45 6.95 7.10 7.30 7.35

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9. CABINET DECISION ON CONTEMPLATED PUBLIC INVESTMENT PROGRAM SCHEDULED FOR THE END OF MARCH: SUBSEQUENT TO A CABINET MEETING, GOVERNMENT SPOKESMAN GRUENEWALD LAST WEEK ANNOUNCED THAT THE FINAL GOVERNMENT DECISION ON THE CONTEMPLATED PUBLIC SECTOR INVESTMENT PROGRAM WILL BE FORTHCOMING AT THE END OF MARCH. ANTI-CIPATED ARE OUTLAYS FOR "FUTURE-ORIENTED" PROJECTS TOTALLING SOME DM 10 - 12 BILLION SPREAD OVER THREE TO FOUR YEARS, WITH ORDERS IN THE AMOUNT OF DM 3-4 BILLION TO BE PLACED IN 1977. ACCORDING TO GRUENEWALD, THE PROGRAM WILL INVOLVE PROJECTS FINANCED EXCLUSIVELY BY THE FEDERAL GOVERNMENT, WITH THE NECESSARY FUNDS TO BE RAISED ON THE CAPITAL MARKET. IT WILL ALSO COMPRISE JOINT FEDERAL/STATE VENTURES; A"VERY SMALL" PORTION IS TO BE FINANCED JOINTLY BY THE STATES AND MUNI-CIPALITIES. THE PROGRAM IS TO BE KEPT SUFFICIENTLY FLEXIBLE TO PERMIT APPROPRIATE ADJUSTMENTS IN CASE OF CHANGES IN THE UNDERLYING BUSINESS SITUATION OR CAPITAL MARKET CONDITIONS, GRUENEWALD SAID. STOESSEL

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Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: ECONOMIC CONDITIONS, FOREIGN EXCHANGE RATES, ECONOMIC DATA

Control Number: n/a

Copy: SINGLE Sent Date: 15-Feb-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am Decaption Note:

Disposition Action: n/a

Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

Disposition Date: 01-Jan-1960 12:00:00 am Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BONN02845
Document Source: CORE

Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A

Expiration:

Film Number: D770053-1113

Format: TEL From: BONN

Handling Restrictions: n/a

Image Path:

ISecure: 1

Legacy Key: link1977/newtext/t19770242/aaaabkxw.tel

Line Count: 312 Litigation Code IDs: Litigation Codes:

Litigation History: Locator: TEXT ON-LINE, ON MICROFILM Message ID: 3f4acec6-c288-dd11-92da-001cc4696bcc

Office: ACTION EUR

Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 6
Previous Channel Indicators: n/a Previous Classification: n/a
Previous Handling Restrictions: n/a

Reference: n/a Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 05-Nov-2004 12:00:00 am

Review Event:

Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 3323785 Secure: OPEN Status: NATIVE

Subject: FINANCIAL DEVELOPMENTS WEEK ENDING FEBRUARY 14

TAGS: EFIN, GE To: STATE TRSY Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/3f4acec6-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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